

# Case Study Four - Legal Services

Rachael had been appointed to the role of Chief Financial Officer from her previous role of Finance Manager, although didn't feel she had made an effective transition into the Executive team. She wanted to offer more insight, have more influence, and make a bigger impact.

After working together for almost a year, Rachael was operating as, and seen to be, a key leader in the business. She built the capability and accountability of her team so they could step up in their roles, allowing Rachael to move her focus from the operational to the strategic.

Rachael developed her executive presence and positioning as a key member of the Executive team. She became a sounding board for her peers on the Executive team, key stakeholders, and a provider of critical insights across the business. And, importantly, became a trusted advisor for the CEO.

